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Aesthetics Sales Representative

Employment Type
Full-time

Job Location
San Fernando Valley, CA

Date posted
October 21, 2026

Responsibilities

- Promote and sell Aesthetic products to customers to achieve territory objectives.
- Develop and maintain productive and effective relationships with key accounts within the territory.
- Execute territory coverage for maximum impact on sales.
- Perform effective territory and account management.
- Promote physician practice development strategies as directed.
- Maintain up-to-date territory customer information, document all activities and progress.
- Work independently; demonstrate efficient time management skills to ensure maximum customer contact and highest level of customer service.
- Perform effective product presentations, demonstrations and technique training sessions.
- Participate in industry related trade shows, conferences and meetings.
- Maintain communication with Regional Sales Director on all matters related to territory.
- Possess the ability to travel and work outside the parameters of 8am to 5 pm as required.

Qualifications

- Education: Bachelor’s degree (preferred)
- Proven success in direct business-to-business sales
- Excellent organizational, interpersonal, leadership, and reasoning skills.
- Ability to travel including overnight stays and attend meetings, tradeshows, surgical conventions and professional seminars.
- Effective communication skills, orally and in writing, with many levels of employees of various disciplines within various departments and all other internal and external contacts.
- Ability to drive a car and possess a valid and current driver’s license.